

## TraQiQ Investor conference

Feb 24, 2021

4:30pm EST

TRAQIQ IS DISRUPTING THE SUPPLY CHAIN USING TASK WORKERS.

Let me first define what a task worker is. They are independent contractors who get paid for the task they complete or fulfill. Perfect examples are Uber and Task Rabbit, where these Task workers are providing driving or plumbing or cleaning services.

There is a lot of complexity in the Supply chain today. It is not always possible to get trucks, trains and planes mobilized – especially when it comes to last mile delivery to a business or a consumer.

Our solution allows us to get goods and services to people and businesses.

TRAQIQ PROVIDES A COMPLETE B2B PLATFORM THAT ENABLES THE USE OF TASK WORKERS TO PERFORM DELIVERIES AND FULFIL OTHER TASKS.

At TraQiQ, we focus on two things:

1. Software: We are all familiar with a truck or a train moving goods from a warehouse to a distributor, or from a wholesaler to a retailer. TraQiQ provides the software platform to make deliveries and track task fulfillment using TASK WORKERS. The software is being used across the world by many companies that use their employees or TASK WORKERS to make deliveries. For example, the second largest food delivery company in New Zealand uses our software to power their service.
2. Service: We run a B2B Task Worker service in India. We have 14,000+ people across the country who are making deliveries. We deliver and pick-up documentation for banks. Our customers are using our task workers to make package deliveries to warehouses and retailers. Our task workers also do in-person surveys, reference checks and provide tenant services.

A couple weeks ago, we announced the Kringle acquisition, with TraQiQ stock. Kringle brought us some critical expertise in Analytics and Machine learning. This technology is being weaved into both our software and our service. It starts with a Rewards & Loyalty platform based on Points, Cash and Tokens for transactions. The product analyzes a customer's transactions and behaviors to create meaningful insights and actions. Using world leading AI for digital commerce, TraQiQ can deliver real time, automated recommendations and personalized content across all customer touch points. The business model is based on monthly SAAS subscriptions.

Last week we announced the acquisition of Mimo, again using TraQiQ stock. Mimo was a customer and used our software to build a large nationwide service. The acquisition was a natural extension of our business, and now provides a nationwide network in India. If we look at comparable investments made in India, the current value of just Mimo is upwards of \$34 million. Mimo is going to be the growth engine for TraQiQ – both in revenue and value terms.

### Current Status

We currently have 100+ employees. Our engineering team is in India. Other team members are in the US and Latin America.

We have customers in Latin America, India, US, and a handful of other countries around the world. Our primary focus is emerging markets. These markets represent tremendous growth opportunities.

We are providing employment to people who may not have a high school diploma. We have been written up in the media multiple times for building this large network of entrepreneurs who have the passion to grow and thrive in this new business ecosystem.

### Future

Going forward, we expect to continue to grow rapidly both organically and through acquisitions. We will continue to invest in our existing businesses. As we have done in the past, we will acquire new businesses and revenue streams to get into new markets, add product features or add new customers.

1. Software: For the software business, we are entering new industry segments. Our TraQSuite product is now being marketed to banking and insurance companies. We expect to add new verticals over the course of this year.
2. Service: As I look at Mimo – our Task service in India, I see so much potential. We are doing thousands of transactions every day. Our Gross Transaction Value (GTV) runs into hundreds of thousands of \$\$ every month. This business is poised for rapid growth, as we make the requisite investments.

We are currently trading on the OTC: QB exchange. We are working diligently to meet and exceed the criteria to reach a larger exchange like Nasdaq or NYSE and move there when we qualify, hopefully later in the year. It is likely that we will raise capital as part of that move. The exact amount is yet to be determined – it will be determined by several variables including future acquisitions.

### Innovation

This company is being built on a foundation of Innovation. When the pandemic struck, the team was able to roll out video verification, so that there was no contact between people while they were conducting a task. Our task worker was able to capture all the information from 6 feet away via video. This is a great example of our solution serving the contactless economy.

There is so much talk about Blockchain and Bitcoin. Our entire loyalty and rewards program is based on the concept of tokens which could be moved to Bitcoin, or some other suitable coin at some stage. In addition, we firmly believe in the power of Blockchain. It is a great fit for every aspect of our business. It can be used for onboarding new task workers for enterprises by putting credentials and certifications on a blockchain allowing for reduced time and greater accuracy in gathering and verifying qualifications. The security and transparency of transactions makes it an ideal fit to drive the thousands of transactions that our Task workers are doing every day. We already have a wallet, and plan on rolling out other features over the next 12-18 months.

### Leadership team

The leadership team of TraQiQ are also the biggest shareholders in the company. This team has put in over \$3m into the company. They have significant skin in the game. This company is built with founder money and on a foundation of frugal spending. Not only are we in the business of making our customers happy, disrupting the supply chain with Task workers, we are also focused on making our shareholders happy by delivering great returns.

### Conclusion

I would like to conclude by bringing together a couple of key elements. TraQiQ is DISRUPTING THE SUPPLY CHAIN with TASK WORKERS. By using the latest technology, whether it is AI or Blockchain, we are providing our customers key tools that give them a competitive advantage. We help them understand their consumers, facilitate transactions with great FinTech tools and use TASK WORKERS to fulfill tasks.

I want to thank our shareholders for their support.